



CANADA'S DIGITAL  
TECHNOLOGY  
SUPERCLUSTER

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# A Guide To Member Fees

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# Member Fees

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*Member fees are made up of two parts:*

## Regular Member

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## Gold Member

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### UPFRONT FEE

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**\$5,000 (per year)**

**\$10,000 (per year)**

### PROJECT FEE

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~~5%~~  
~~10%~~ of Eligible Project Costs  
(deducted from co-investment claims)

~~5%~~  
~~10%~~ of Eligible Project Costs  
(deducted from co-investment claims)

# Member Fee Example



ABC Corp is a Regular Member and leading a technology leadership project over 2 years with a total project cost of \$5 million. The Supercluster is investing \$2.2M into the project, with ABC Corp and the other consortium partners investing \$2.8M into the project.

ABC Corp's eligible project costs are \$1 million (of the total \$5 million) and they will be receiving \$430k of reimbursement (co-investment) from the Supercluster. They make 4 claims over 2 years

The Membership Fees for ABC Corp are as follows:

	<u>Year 1</u>	<u>Year 2</u>
a) Annual Member Fee	\$5,000	\$5,000
b) Project-based Member Fee:		
Claim 1: Eligible Cost \$250k	5% x \$250k = \$12,500	
Claim 2: Eligible Cost \$250k	5% x \$250k = \$12,500	
Claim 3: Eligible Cost \$250k		5% x \$250k = \$12,500
Claim 4: Eligible Cost \$250k		5% x \$250k = \$12,500
<b>Total Fees</b>	<b>\$30,000</b>	<b>\$30,000</b>

# Change in Member Fee Structure

*Effective April 1, 2020*

## The New Membership Fee Structure

The previous Membership model had 4 levels of membership with varying annual investment commitments and corresponding upfront program management fees. The new Membership fee structure (effective April 1, 2021) retains the 4 levels of membership but better matches the timing of fees with co-investment funds received from the Supercluster.

There is a significantly smaller up-front annual membership fee, along with a project-based fee payable when funding is received by Members.

The new fee structure retains a key founding principle, having “skin-in-the-game” while matching the timing of project based fees with funding received.

The changes to the fee structure are shown in the table below: The example provided is for Regular Members

<b>Regular Membership</b>	<b>New</b>	<b>Old</b>
Annual Investment	No annual investment commitment	\$200,000 annual investment commitment
Project Fee	Pay as you receive funding, 5% of eligible project costs	Paid annually up front \$30,000
Upfront Fee	\$5,000	\$30,000 (as noted above)



# CANADA-WIDE, GLOBAL IMPACT

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